

ib India Brook **PARTNERS**

Investment Banking
Specializing in the Food & Beverage Industry

www.indiabrook.com

OUR FIRM

- An independent investment banking firm providing highest level of value added advice and transaction services, specializing in the food and beverage industry.
- **CLIENTS:** corporations, institutional investors and management groups
- **FOCUS:** mergers and acquisitions and financing transactions for middle market companies with revenues from \$25MM to \$250MM.
- **VALUE:** Offering clients market access, specialized industry knowledge, valuation expertise and effective transaction management
- **RESULTS**

SERVICES

- **M&A sell side,** including managed auctions
- **M&A buy side,** including specialized industry segment searches
- **Financing:** private market financing for growth and special situations
- **Restructuring:** financing and recapitalization transactions for underperforming, troubled and distressed companies
- **Diligence:** business and financial diligence investigations
- **Strategic Initiatives:** Industry joint ventures and alliances

RESOURCES FOR CLIENTS IN THE FOOD INDUSTRY

TRANSACTION EXPERIENCE

Extensive experience in all phases of M&A, financing and corporate restructuring transactions specific to the food industry

FOOD SEGMENT EXPERTISE

Broad industry experience in a wide range product segments and business models

- From ingredients to gourmet and specialty foods, dairy, bakery, deli, protein, ethnic foods, specialty beverages, refrigerated, frozen and shelf stable products, etc
- Branded and private label, significant recent experience in multiple private label segments
- Co-packing, contract manufacturing businesses
- Experience in all major distribution channels and classes of trade including club stores, retail grocery, natural foods, convenience stores, food service, specialty stores, drug, mass channels

NATIONAL CLIENT AND PARTNER RELATIONSHIPS

- Mid market and large cap food companies in multiple segments
- Direct relationships with over three dozen leading U.S private equity firms **focused on the food industry**
- Extensive relationships and completed transactions with broad range of institutional investors and lenders including commercial banks, finance companies, mezzanine funds, alternative investment funds, family offices

REPRESENTATIVE CLIENTS

PENINSULA CAPITAL PARTNERS L.L.C.



Red
Diamond
Capital

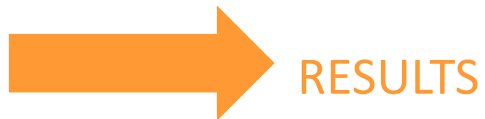


SWANDER PACE CAPITAL



INDIA BROOK PARTNERS

- SPECIALIZED FOOD INDUSTRY EXPERTISE
 - MARKET ACCESS
 - FINANCING NETWORK



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